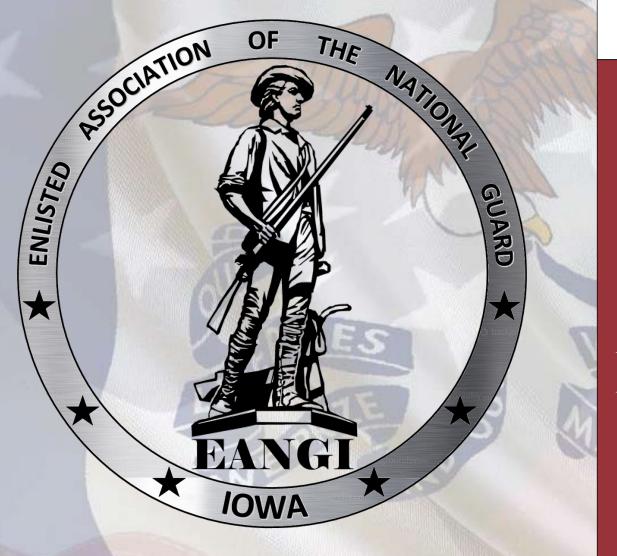
EXHIBITOR & SPONSORSHIP INFORMATION | CORPORATE PARTNERSHIP



# 2024-2025 CORPORATE PARTNERSHIP

The mission of EANGI is to promote and maintain the status, welfare, and professionalism of the enlisted members of the National Guard of Iowa and the National Guard of the United States of America.



www.eangi.org







www.facebook.com/groups/eangi/

@eangiowa



## From the Association President:

Exhibitors, Sponsors, and Corporate Partners,

It is with great enthusiasm we present you the 2024-2025 Corporate Sponsorship package. Every day we continue to fight for our Soldiers and Airmen of the Iowa National Guard and the National Guard of the United States. While our members continue to answer the call to armed conflict or state needs, they have their own struggles at home. Whether its personal hardships, financial struggles, mental health, or threats to their entitlements and benefits, our association ensures no Soldier or Airmen are left behind.

The values of our organization result in direct actions to support lowans. Prime examples are defending their pay and healthcare on Capitol Hill, supporting spouses and families during deployments, ensuring food and shelter as a result of fire, and defending the fiscal needs of the National Guard to maintain equipment and personnel to be ready for the call with zero notice. We take pride in our values and that's why we do not require membership in our organization to support Soldiers and Airmen. We take care of ALL Iowa National Guard members, and their Families, regardless of their status in our association. Iowa takes care of Iowans.

As we move into this year, we are eager to pursue our mission and provide events to support our members. Our annual conference will provide the management necessary to make impactful changes and provide our sponsors the opportunity to showcase their initiatives to the leaders of the Iowa National Guard. We continue to host our annual golf tournament in Altoona to provide our National Guardsmen the opportunity to relax and socialize during continued high-intensity operations. We will also provide many cookouts, chili feeds, and other unit-level events to provide a morale boost during complex unit training. And last, we will be on Capitol Hill and at the State Capitol, to relentlessly defend the National Guard.

We invite you to be a part of our great mission and share the same values for this great state and its people.

PETER MOELLER EANGI President

#### WHO WE ARE

REPRESENT CURRENT SERVING / RETIRED NATIONAL GUARD MEMBERS AND THEIR FAMILIES

> STATE AND NATIONAL LEGISLATIVE INITIATIVES

LOCAL AND NATIONAL PROFESSIONAL DEVELOPMENT

UNIT LEVEL PROFESSIONAL DEVELOPMENT

HARDSHIP GRANTS & EMERGENCY RESOURCES

SCHOLARSHIPS & EDUCATION

UNIT LEVEL MORALE EVENTS

FAMILY SUPPORT

EMPLOYMENT RESOURCES

#### MARKETING REACH

**STATE ASSOCIATION** 560+ / ALL 99 IOWA COUNTIES

> **STATE REACH** 7K+ ARMY / 2K+ AIR

**NATIONAL ASSOCIATION** 40K+ / 54 STATES & TERRITORIES

> NATIONAL REACH 336K+ ARMY / 106K+ AIR

**STATE CONFERENCE** 600+ ENLISTED / OFFICERS

NATIONAL CONFERENCE 1K+ ENLISTED **KEY CONTACTS** 

EXECUTIVE DIRECTOR PETER MOELLER 319-721-7371 EXECUTIVEDIRECTOR@EANGLORG

> PRESIDENT PETER MOELLER 319-721-7371 PRESIDENT@EANGLORG

SECRETARY JEFF ROLOFF 641-233-7339 Secretary@Eangl.org

**TREASURER** BRIAN PAPPADUCAS 515-306-0879 TREASURER@EANGLORG

EANGI is a 501(c)(19), non-profit veteran organization. We operate exclusively to promote the common good and general welfare of the people of our communities, the State of Iowa, and our Nation.

#### PLATINUM PARTNER - \$3500

#### SUPPORT

EANGI MEMBER SUPPORT AT YOUR CHARITABLE EVENTS

COMPLIMENTARY PUSH NOTIFICATIONS TO MEMBERSHIP FOR COMPANY CAMPAIGNS

DIRECT MAIL ACCESS TO MEMBERS

EANGI PURCHASES OF PRODUCTS OR SERVICES FOR RAFFLES OR DRAWINGS

#### MEDIA

TITLE SPONSOR OF STATE CONFERENCE AND ALL SPONSORED EVENTS TO INCLUDE ANNUAL CHARITY GOLF TOURNAMENT

FULL PAGE ADVERTISEMENT OR COMPANY ARTICLE IN QUARTERLY PUBLICATION

TITLE SPONSOR COMPANY DIGITAL ADVERTISEMENTS WITH DIRECT LINK ON EANGI WEBSITE AS DETERMINED BY YOUR ORGANIZATION

COMPANY AND LOGO DISPLAYED ON ALL PUBLICATIONS, FLYERS, PROGRAM BOOKLETS, AND OTHER GRAPHIC MATERIALS

LICENSE TO USE EANGI LOGO ON ANY PUBLICATION

YOUR COMPANY LITERATURE PROVIDED IN REGISTRATION BAGS AT ALL EVENTS

#### ATTENDANCE

COMPLIMENTARY EXHIBITOR BOOTH AT ANNUAL CONFERENCE

FREE FOUR PERSON GOLF TEAM AT ANNUAL CHARITY GOLF TOURNAMENT

TWO FORMAL DINNER TICKETS AT THE ANNUAL BALL

TWO TICKETS TO ATTEND THE LEADERSHIP BREAKFAST WITH IOWA NATIONAL GUARD SENIOR LEADERS

#### NATIONAL SUPPORT

LIST OF STATE AND NATIONAL POINTS OF CONTACT APPLICABLE TO YOUR INDUSTRY

LIST OF STATE ASSOCIATION PRESIDENTS

ASSISTANCE WITH COMMUNICATING WITH SENIOR LEADERS AT STATE AND NATIONAL LEVEL

#### NATIONAL MEDIA

COMPANY LITERATURE IN NATIONAL CONFERENCE REGISTRATION BAGS

YOUR LOGO AND CONTACT INFORMATION LISTED ON THE NATIONAL WEBSITE AND APP

HYPERLINK TO YOUR SITE ON THE NATIONAL WEBSITE AND APP

LISTED AS A PREFERRED PROVIDER IN NATIONAL COMMUNICATIONS

LISTED ON NATIONAL WEBSITE RESOURCE PAGE FOR ONE MONTH

E-BLASTS TO NATIONAL MEMBERSHIP FOR ONE YEAR

HEADLINE IN WEEKLY E-NEWSLETTER - ONE PER YEAR

LICENSED USE OF NATIONAL LOGO FOR COMPANY LITERATURE AND PUBLICATIONS

#### NATIONAL ATTENDANCE

ONE CONFERENCE REGISTRATION AT THE NATIONAL CONFERENCE

INVITATION TO SENIOR ENLISTED LEADERSHIP AND EXHIBITOR RECEPTION

INVITATION TO INDUSTRY EVENT

Platinum Partner sponsorship provides industry the unique opportunity to expand marketing reach nationally. With access to an additional 40K+ members and 440K+ members of the National Guard, marketing reach expands to all 54 states and territories. Existing national partners will receive the Platinum Sponsorship for \$2500.

#### GOLD PARTNER - \$1500

#### SUPPORT

EANGI MEMBER SUPPORT AT YOUR CHARITABLE EVENTS

SELECTION OF ADDITIONAL EVENT TO BE CORPORATE PARTNER

#### MEDIA

1/2 PAGE ADVERTISEMENT OR COMPANY ARTICLE IN QUARTERLY PUBLICATION

COMPANY DIGITAL ADVERTISEMENTS WITH DIRECT LINK ON EANGI WEBSITE AS DETERMINED BY YOUR ORGANIZATION

COMPANY AND LOGO DISPLAYED ON ALL PUBLICATIONS, FLYERS, PROGRAM BOOKLETS, AND OTHER GRAPHIC MATERIALS

LICENSE TO USE EANGI LOGO ON ANY PUBLICATION

YOUR COMPANY LITERATURE PROVIDED IN REGISTRATION BAGS AT ALL EVENTS

#### ATTENDANCE

COMPLIMENTARY EXHIBITOR BOOTH AT ANNUAL CONFERENCE

TWO FORMAL DINNER TICKETS AT THE ANNUAL BALL

TWO TICKETS TO ATTEND THE LEADERSHIP BREAKFAST WITH IOWA NATIONAL GUARD SENIOR LEADERS

#### SILVER PARNTER - \$1000

#### SUPPORT

#### NONE

#### MEDIA

1/4 PAGE ADVERTISEMENT IN QUARTERLY PUBLICATION

COMPANY DIGITAL ADVERTISEMENTS WITH DIRECT LINK ON EANGI WEBSITE AS DETERMINED BY YOUR ORGANIZATION

COMPANY AND LOGO DISPLAYED ON ANNUAL CONFERENCE PROGRAM BOOKLETS

LICENSE TO USE EANGI LOGO ON ANY PUBLICATION

YOUR COMPANY LITERATURE PROVIDED IN REGISTRATION BAGS AT ALL EVENTS

#### ATTENDANCE

COMPLIMENTARY EXHIBITOR BOOTH AT ANNUAL CONFERENCE

TWO TICKETS TO ATTEND THE LEADERSHIP BREAKFAST WITH IOWA NATIONAL GUARD SENIOR LEADERS

#### BRONZE PARNTER - \$500

#### SUPPORT

#### NONE

#### MEDIA

1/4 PAGE ADVERTISEMENT IN QUARTERLY PUBLICATION

COMPANY DIGITAL ADVERTISEMENTS WITH DIRECT LINK ON EANGI WEBSITE AS DETERMINED BY YOUR ORGANIZATION

LICENSE TO USE EANGI LOGO ON ANY PUBLICATION

#### ATTENDANCE

NONE

The EANGI Annual Golf Tournament offers a \$250 hole sponsorship with direct advertisement at the hole. \$500 hole sponsors get direct contact for sales, raffles, and fun events as determined by the sponsor. Location of tournament moves annually to maximize random participation across the state.



The annual conference brings 600+ attendees consisting of members, Iowa National Guard enlisted, officers, leadership, and end-users of your products or services.

Unlike other state conferences, the EANGI conference maximizes enjoyment activities and exposure to our partners. We invite you to a dinner with comedic entertainment, hospitality rooms, and music/dancing provided by the 34<sup>th</sup> Army Band. The annual golf tournament brings over 150 members of the lowa National Guard. Hole sponsors get direct contact for sales, raffles, and fun events as determined by the sponsor.

1. 1 Wall

JOI

For more information :

**Register at EANGLOP** 

# CHARITY GOLF CLASSIC





including FREE LUNCH!





The EANGI Annual Sporting Clays Shoot is a break-even event designed to bring members of the Iowa National Guard together for an early fall activity. Wingman Days across the Air National Guard bring out hundreds of Airmen and their Families to enjoy an end of summer event to thank them for their sacrifices.

**132ND WING** 

Wingman

FOOD · MUSIC · FUN

#### FEATURING

Bounce House - Displays from Local Law Enforcement and Fire - Bags Tournament - Vendors to Support Families

August 3rd 2024

3100 McKinley Ave, Des Moines, IA 50321



## IOWA NATIONAL GUARD BEST WARRIOR COMPETITION

NCO OF THE YEAR

The annual Best Warrior Competition brings together the best of the Iowa Guard, their leadership, and local leaders.

## **OTHER EVENTS**

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Easter and Halloween activities such as our annual Trunk or Treat allows families to take part in events focused on children.

Unit feeds at weapons qualification or annual training events allows us to provide a hot meal and a boost of morale.

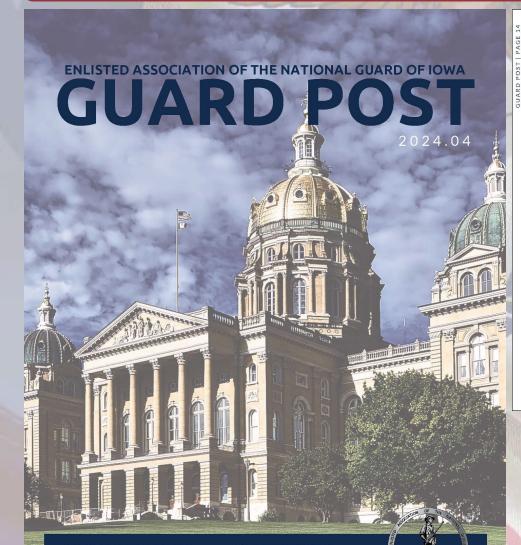
Job fairs are artistically coordinated to ensure we put the right Soldier or Airmen in front of the right employer.

Unique senior leader events such as the Adjutant General Call and Sergeant Major Course Orientation allows unique targeting to Iowa's senior leadership.

Easter and Halloween activities such as our annual Trunk or Treat allows families to take part in events focused on children.

### The Guard Post

### The Only Publication Showcasing the Iowa National Guard



## iowa national guard BEST WARRIOR COMPETITION iowa national guard BEST WARRIOR COMPETITION NCO OF THE YEAR OLDIER OF THE YEAR

#### **IOWA SOLDIERS COMPETE IN 2024** BEST WARRIOR COMPETITION

Story by Staff Sgt Samantha Hircock Photos by Staff Sgt Katherine Squadron, 113th Cavalry Regiment, frequencies, making radio 2nd Brigade Combat Team, 34th transmissions--it was all a breeze." Schmidt

operations

JOHNSTON, Jowa - Twenty Soldiers competed to be named Best Warrior and Best Noncommissioned Officer in the 2024 Iowa National Guard Best Warrior Competition April 4-7, 2024, at Camp Dodge in Johnston Soldiers from across lowa and two

competitors from Kosovo completed tests of physical Congratulations to the following endurance, mental toughness leadership abilities, as well a Soldiers: 2024 Soldier of the Year: Pfc. analytical and decision-makin skills. Events included an Army Combat Fitness Test, obstacle Shawn Halverson, an infantryman assigned to Company B, 1st Battalion, 168th Infantry Regiment, course, medical tasks, land navigation, radio 2nd Brigade Combat Team, 34th Infantry Division weapons systems dismembermer a stress shoot and more 2024 NCO of the Year: Sgt. Lucas

exagned to Company C 334th as just hands back on [the radio]. Brigade Support Battalion, 2nd but it was like just muscle memory Brigade Combat Team, 34th apain with that," said 5-

Runners-up: Soldier: Spc. Jose Domingue cavalry scout assigned Troop A

> Our quarterly publication reaches over 12,000 unique readers annually. Our publication focuses on showcasing enlisted members across the Iowa National Guard.

185th Air Terry,

and Chief Serge

#### TWO BROTHERS

#### PAIR OF ACES

#### Story and Photos by Airman 1st Class Olivia Monk

I ever made, I love it out here, sic miliary training Luke said when talking about his kland Air Force Base in full-time c soon as completed BMT, the two

traveled straight or Luke exp to their technical heard about the full-tim schools. Both Zach and Luke technic attended Vehicle Operator and the 18 housing development project in Dispatcher Specialty Apprentice the opportunity, Luke stayed in ant Bluff, Iowa, and at the School at Fort Leonard Wood, finance for 10-plus years before

Zach transferred to the 132nd Fighter Wing in Des Moines	and start
lowa for a time in 2005. While in	
Des Moines, Zach volunteered	ting tech
for a six-month deployment to	enroll at
Imam Ali Air Base, nea	ern lowa
Nasiriyah, Iraq as part o	ere they
Operation Enduring Freedom.	r Guard
	et tuition
After some years, Zach made hit	ed their
way back to the 185th ARW.	ee in
	allowing
Though Luke and Zach are both	dditional
senior-ranking enlisted	vork as
members, they said they still	
have goals and aspirations. Luke	
said he is interested in becomin;	enlist in
a Command Chief.	aditional
	one drill
Both explained they are ready	and two
for their new roles as Chie	er. Luke
Master Sergeants.	Ground
	realized
"Becoming a Chief is more than	coming a
just adding another stripe, said	re 185th
Luke." "It's a lifelon;	apply for
commitment of mentorship and	h finance
leading whether in or out o	
uniform."	
	cisions

#### **IOWA'S BEST WARRIORS**

#### 2024 CONVENTION

See who had What it Takes to win Soldier and NCO of the Year on Page 14

Read About all the Activities and Events from the 2024 Conference on Page 7-8



Infantry Division NCO: Sgt. 5chuyler Rilling. combat medic specialist assigned to Headquarters & Headquarters Troop, 1st Squadron, 113th Cavalry Regiment, 2nd Brigade Combat Team, 34th Infantry Division

## What's the Value?

Shotgun marketing has significant cost to minimal gain. Marketing through our organization melds a mass marketing to a specific target market while combined with direct contact efforts allows for an approach to guarantee return on investment.

*Our unique demographic allows for targeted marketing approaches.* 

Costs for per click advertising are on the rise ranging from \$1.72 for Facebook to \$2.32 for Google. With 306K+ unique views since the website inception in 2015, flat rate sponsorship with direct links to your company will outweigh the cost of per click advertising.

You build positive brand recognition, attract new customers, and build values in line with supporting Soldiers, Airmen, and their Families of the Iowa National Guard

Businesses and organizations are able to provide cash equivalents to their industry. This can range from foodservice for events, specific items for raffles, or support for tailored events.

Print advertising is more than double the cost to reach the same amount of individuals compared to our newsletter and direct mailing.

Our demographic expands from 560+ to 440K+ dependent on investment.



## THE WE CARE FOR IOWA FOUNDATION

The We Care for Iowa Foundation is a 501(c)(3) public charity and operates exclusively for educational and charitable purposes. We provide financial assistance to enlisted members and their Families of the Iowa National Guard pursuing undergraduate studies at an accredited college or university or trade school. The Foundation also provides assistance to enlisted members and their Families of the Iowa National Guard who have been identified as having significant financial hardship.

OVER \$45K HAS BEEN DISTRIBUTED IN THE LAST TWO YEARS

#### HARDSHIPS

"When our house burned down it was a total loss. We lost everything and to make it worse it was during the winter. The same day, the foundation worked funds to ensure our family had the financial resources to make do during our difficult time. Tam forever grateful." – Staff Sergeant, Iowa Army National Guard.

#### SCHOLARSHIPS

Howard R. Harper dedicated his Iowa Army National Guard career to taking care of Soldiers and the organization. He even selflessly donated funds when none were available. In honor of his selfless dedication, we provide multiple Howard R. Harper scholarships to Airmen, Soldiers, and their Families in pursuit of higher education. This foundation creates a better Iowa National Guard and State of Iowa.

#### HOW YOU CAN HELP

In joining and supporting us, you are a part of a greater community of leaders committed to the improvement of Airmen, Soldiers, and their Families. Whether it be cause marketing, sponsorship, or philanthropic efforts, companies, individuals, and foundations consistently seek ways to ensure their funds are maximized. Your contributions are 100% Tax deductible. Please go to wecareforiowa.org or contact secretary@wecareforiowa.org for more information.

## Other Items

Any corporate partner who contributes over \$1,000 will be kept informed of other opportunities. Events such as golf tournaments, servicemember lunch feeds, hospitality rooms, and charity drives are conducted throughout the year. These additional opportunities will be discounted for existing partners.

*Please provide any other creative ways in which our organizations can be mutually beneficial. We will tailor any level or type of contribution to ensure we maximize your return on investment.* 

We accept other methods to support our organization. If you are interested in providing goods and services in lieu of currency we are interested.

Please contact our treasurer for any documentation to include articles of incorporation, W9s, EIN, IRS determination letters, etc. for both our 501(c)19 veterans organization and 501(c)3 public charity.